

DEI LEDO Account Plan – Discussion Items:

- Update County Economic Development History sheet identifying DEI's recent countywide activities/participation
- Identify DEI's critical goals to the LEDO
 - Site Development
 - Project Development
 - Engagement in your Community
- Identify and understand LEDO's critical issues/goals
 - Critical issues for individual counties
 - Important Goals for LEDO
- How do we work together to accomplish our goals/
- Discuss the new Economic Development and Community Development Roles
 - Expanded effort
 - Explain new roles if appropriate
- Specific Duke Energy issues
 - New site identification
 - Site criteria for data centers, life sciences, new energy/renewables, advanced manufacturing, food and beverage industries
 - Carbon Legislation
 - Changes in Incentive Rates – Rider 58 and 59
- How can Duke Energy better support your project response effort? How can we participate in more projects?
- Review Duke served properties on State's site and building database
- Project Reporting and why we need the information
- Direct Assistance

DEI Tool Box

- Incentive Rates
- Site development funds
- Helicopter
- Rate calculations
- BR&E program – *under development*
- Promotion of Properties
- Lead generation
- Business Development specialists